

QUALITY POLICY PLANNING THREE YEARS 2024/2026

In accordance with the new corporate composition and on the basis of the previous three-year plan, we would like to highlight the major changes that Ocam Srl will have to put in place also in accordance with the new market opportunities and needs. Fundamental imperative in the first place, is to strengthen the presence in the national market with a decisive increase in sales. The challenge, based on corporate competitiveness, will focus on policies for the elimination of inefficiencies and waste, so as to make Ocam Srl more and more competitive even with respect to those medium-small jobs in which for several years it has deliberately diverted its attention. It will be necessary to present ourselves to potential clients and to our established and non-established suppliers, proposing innovative technical solutions, integrated systems, team logic, and strategies aimed at retrieving market share.

It will also be necessary to plan and systematically revisit all processes by highlighting the dynamics to be enacted according to the new corporate structure.

The New Board of Directors recently approved the construction of Ocam Srl's new headquarters, thus offering the company that will operate in the future the actual potential to achieve the growth objectives set by the shareholders. The new goals are intended to follow group logic and no longer just for itself.

The new headquarters will allow for significant space to operate and will ensure the disposal of the Castelnuovo Rangone branch site. An area of more than 4,000 square meters will be available, as well as significant office space, which will expand the current staff. It is planned to be fully operational at the new location, early in the following year 2026.

The goals achieved and/or to be achieved that were part of the previous three-year plan are analyzed below with the inclusion of those related to the next one:

1. Enhancement of organizational efficiency based on increased management control of the order; (goal achieved)
2. Improving staff training; (goal achieved)
3. Achieve quality levels for full customer satisfaction; (goal achieved)
4. Review of processes, Industry 4.0; (goal under development)
5. Quality in the study phase of the estimate and in the drafting of the offer (goal achieved)

Below are the goals related to this new phase of implementation:

1. Strengthening of the management control of the order and business office - recruitment of new professional figures;

This activity presupposes the search on the market for No. 2 professional figures, which will allow to increase both personnel office and management.

2. Framework agreements with companies for the assembly of metal carpentry, to be considered as an ally partner for the definition of new orders also related to the infrastructure sector;

In addition to the introduction of our own in-house teams, it will be necessary to arrange agreements and manage construction sites with external personnel as well, retaining suppliers suitable to carry out such activities.

3. Keep up with the improvement of staff training;

Given also the new hires it is important to define courses suitable for the continuous improvement, training and information of all personnel. These will be managed through the provision of both internal and external courses.

4. Continue to develop operating procedures aimed at raising the quality level of production;

Improve specific checks on welds, weld review, flap cleaning, pre-assembly of structures to check structural nodes. Equip production workers with weld inspection instrumentation independently. Specific training of inspection personnel.

5. Continue in the processes of evaluating new production systems and types of work;

In the process of the company's new location, it will be necessary to analyze and discover new operating systems to deal with the production process also by new machinery.

6. Have a management system organized according to Legislative Decree 231/2001.

With the new corporate asset and the goal of significant increase in turnover, it becomes essential to equip oneself with a tool that will help prevent the commission of crimes that could damage the reputation and stability of the corporate organization.

7. Bring the new DATAOCAM management system up to the full capacity;

The internal software was created in order to informatize all workshop production processes, so it is necessary to implement other features to make the tool usable by all Ocam Srl staff.

8. The construction of Ocam's new headquarters.

After about 30 years since Ocam's relocation from Via Giardini in Baggiovara, funding from the new ownership to the construction of the new headquarters is finally approved. The identified area of about 20,000. sq. m. located a short distance from the current headquarters in Via Pietro Giusti will allow for the construction of a major building and expansion of the current offices.

The current goals are the basis for a major, strategic change that will have a great impact on both the work and psychological levels of employees and members themselves.

Determination towards a radical change that we really need to believe in for change to be possible will need the effort of everyone.

Now, as never before, the team logic and group commitment that all Ocam Srl firmly believes in will win. We thank in advance all those who will help us and believe in us by becoming active participants for the good of all.

The commitment made in the previous three-year period is renewed below so that, through the inclusion of the new management system, we can ensure:

- The achievement and enhancement of customer satisfaction by carrying out work in accordance with the design drawings and the customer's requirements;
- The continuous improvement of the effectiveness of the Quality Management System as a method of improving products and services while optimizing production costs;
- Compliance with applicable quality, safety and environmental standards and laws;
- The reduction of production costs with better planning of activities;
- The reduction of errors and nonconformities, including through risk and opportunity assessment;
- A better efficiency and control of the entire business system;
- A reduction in lead times;
- Increased production flexibility;

Below we reiterate the key concepts defined by management:

Customer-oriented organization

Set up the business structure so that the offer can include multiple activities: management of the estimate based on increasingly comprehensive works, with complementary works to meet the customer's requirements. Operational procedure summarized as follows:

- To formulate bids based on a complete and clear definition of the design drawings and any needs and expectations of the Client and mandatory requirements;
- Enter into contracts that do not have areas of uncertainty by clarifying and resolving, with the Client, any differences between the bid and the request;
- Involve the Client or his representative, in the planning of implementation activities;
- Carrying out the construction activities under controlled conditions to ensure that the products meet the requirements;
- Measure how well the Company's overall performance has met the Customer's and mandatory requirements in order to acquire information for process and system improvement decisions;
- Make use of reliable and professionally trained partners.

Hiring new professional figure to improve:

- Customer relationship during the order management phase and ensure better management control for the company.

Involvement of suppliers and stakeholders in general:

the supplier and/or partner in general, who participates in the Company's production process, must be carefully selected as they are to be considered a living resource and a fundamental reference in the process; therefore, they must cooperate according to the principles and requirements imposed by the Management.

To this end and to better monitor and evaluate the efficiency of the supplier and all the company's stakeholders, new questionnaires will be prepared that are also more incisive in terms of administration and contributions.

Process-based approach and integrated process management.

- To check whether activities included in a process have been conducted effectively and predefined results have been achieved, in order to prevent nonconformities and continuously improve the effectiveness of processes.
- To manage all processes required to implement the Quality Management System in an integrated and cost-effective manner, both in terms of managing the interactions between processes (activities and responsibilities related to a common goal/outcome) and because all processes contribute to the realization of the Company's objectives.

Fact-based decisions:


to maximize production, reduce costs, improve the performance of the Company decisions must be made based on objective data and information. Very crucial to this goal is the DATAOCAM-related functionality.

Continuous improvement

- By setting measurable objectives for the relevant levels and functions of the organization, periodically checking their achievement, and deciding on consequent improvement actions;
- Deciding on actions on the basis of analyses of data and information related to measurements of Customer satisfaction, performance of processes, system, suppliers, improvement actions implemented, etc.

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